November 4, 2016

Dear Prospective Sponsor or Exhibitor,

On behalf of the PIUG Board of Directors, we would like to invite you to participate in the 2017 PIUG Conferences. We are pleased to provide sponsorship and exhibitor opportunities at all three of our conferences as listed below:

- PIUG Biotech Conference at the Embassy Suites Boston – Logan Airport, Boston, MA, February 27-28, 2016;

- PIUG Annual Conference at the Crowne Plaza Atlanta Perimeter at Ravinia, Atlanta GA, May 20-25, 2017; and the

- PIUG Northeast Conference at (venue TBD), Autumn 2017 (actual date TBD).

If you have not previously sponsored a PIUG conference, and you would like to sponsor one or more of the 2017 conferences, please review the accompanying 2017 Sponsorship Benefits table(s) for the particular conference(s) of interest. If you sponsored one or more PIUG conferences in 2016, we will be in contact with you in, or before early November as you will be eligible for a discount as a token of our gratitude for your continued and generous support.

Sponsorships are available on a first come, first served basis. Sponsorship preferences will be considered and assigned in the order that applications are received. Sponsorships and participation as an Exhibitor/Exhibitor Plus are not considered secure until PIUG has received and confirmed acceptance of your signed Sponsorship/Exhibit Agreement which, will be provided to you once PIUG is aware of your sponsorship choices.

2017 Sponsorship/Exhibitor Levels***:

PIUG 2017 Annual Conference

<table>
<thead>
<tr>
<th>Level</th>
<th>Cost</th>
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<tr>
<td>Emerald</td>
<td>$13500.00</td>
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<tr>
<td>Sapphire</td>
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<tr>
<td>Amethyst</td>
<td>$ 6250.00</td>
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Exhibitor Plus $ 4500.00
Exhibitor $ 4500.00

PIUG 2017 Biotech Conference
Platinum $3000.00
Gold $2100.00
Silver $1400.00
Bronze $1100.00

PIUG 2017 Northeast Conference
Platinum $3000.00
Gold $2100.00
Silver $1400.00
Bronze $1100.00

***Please note that sponsorship may entitle the sponsor to one or more free conference registrations, but *the sharing of meeting registration badges is not permitted* irrespective of whether different members of an organization plan to attend different days of the conference or at different times on the same day of the conference. Please see the enclosed sponsorship benefits table for more details.

In addition, it will be possible for a non-sponsor or non-exhibitor of the 2017 PIUG Annual Conference to hold a workshop in conjunction with the Annual Conference. For more details, please see the accompanying sponsorship benefits table for the annual conference.

**In order to select your preferred sponsorship options, please complete the attached sponsorship request form and sponsorship calculation sheet. Please send the completed forms to PIUG by email or fax as indicated on the sheet.** We will then send to you a Sponsorship/Exhibitor Agreement for your review and signature.

Once the PIUG has received your signed Sponsorship/Exhibitor Agreement by email, fax or mail, your organization's logo and description will be displayed on the conference website in accordance with the attached Sponsorship/Exhibitor Benefits table. Please note that it is your responsibility to provide a high-resolution JPEG, EPS OR PDF file (at least 600Kb) of your company logo for best results on printed materials. Please do not send “ai” files. For the PIUG conference website, a web-quality logo (20 kb) is acceptable.
The Patent Information Users Group, Inc. (PIUG), the International Society for Patent Information Professionals, is a not-for-profit organization for individuals having a professional, scientific or technical interest in patent information. With the ever increasing volume of patents and related technical documents, the effective retrieval and analysis of patent information has become an essential skill in business. The mission of PIUG is therefore to encourage the development of patent information research and analysis systems, to further develop members' patent research and analysis skills, and to provide appropriate recognition for its members who excel in the field. Through this international forum and discussion, we promote and improve the retrieval, analysis and dissemination of patent information.

PIUG has more than 600 members in 20 countries, including approximately 325 patent information professionals directly involved in corporate patent searching, 70 patent information professionals working in law firms, 25 each in academia and government, and 110 patent information consultants. PIUG members are employed to conduct patentability, freedom to operate, and validity patent searches for Fortune 500/multi-national companies, several leading universities and major intellectual property law firms. PIUG has a very active discussion list with over 1300 subscribers world-wide. For more information, see www.piug.org.

Patent Information Users Group, Inc. (PIUG, Inc.) is a nonprofit corporation registered in Michigan, USA. Its Employer Identification Number (EIN) is 38-3449639. Payments made to PIUG may or may not be tax deductible as ordinary and necessary business expenses. Please consult your tax advisor. All payments must be received in U.S. dollars.

If you have any questions concerning the sponsorship opportunities for 2017, please do not hesitate to contact us. We sincerely thank you for your decision to support PIUG.

Yours truly,

Jane Thompson
PIUG Sponsorship Chair
Jane_Thompson@eisai.com

Patent Information Users Group Inc.
40 E. Main Street, #1438
Newark, DE 19711

Tel: 1-302-660-3275
Fax: 1-302-660-3276
2017 PIUG Sponsorship/Exhibitor Request

Company ____________________________________________________________

Contact Person _______________________________________________________

Address _____________________________________________________________

City, State, Postal Code _________________________________________________

Phone ______________________________ Fax ______________________________

Email _______________________________________________________________

Please print this page and indicate the package or events in which you would like to participate. Return completed form via email to Jane_Thompson@eisai.com or fax to +1-302-660-3276. Upon receipt, we will send a Sponsorship/Exhibitor Agreement for your review and signature.

<table>
<thead>
<tr>
<th></th>
<th>□ Biotech Platinum</th>
<th>□ Northeast Platinum</th>
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</tr>
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<td><strong>Annual Exhibitor Plus</strong></td>
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</tr>
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Reason(s) for eligibility (ExhibitorPlus/Government/NGO Agency):

Website:
Payment Calculation Sheet

2017 Annual Conference $__________

2017 Biotech Conference +$__________

2017 Northeast Conference +$__________

First Hour of Workshop Time at Annual Conference
($1000/hr for first hour for all workshop providers,
excluding Exhibitor Plus) +$__________

Workshop Participation Fee
($500 for non-Sponsor or non-Exhibitor of 2017 Annual conference; NO participation fee for Exhibitors or Sponsors) +$__________

Additional Workshop Time (subject to available space and time)
($1000/hr for Exhibitor or non-sponsor or non-exhibitor; only $500/hr or $250/half-hour for Amethyst sponsor or higher) +$__________

(Amethyst and up) Workshop Credit -$__________
(see Benefit Tables for amount)

Total Due =$__________

Please send the completed sponsorship request form and calculation sheet to Jane Thompson at: Jane_Thompson@eisai.com or fax: 1-302-660-3276

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